

Exhibit 1a
2015 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,335,114	100.0	100.0	100.0	294,834	100.0	100.0	100.0
no. employees unknown (3)	121,770	9.1	9.1	9.1	117,424	39.8	39.8	39.8
1 to 19 employees	80,468	6.0	15.1	15.1	107,356	36.4	76.2	76.2
20 to 49 employees	41,503	3.1	18.3	18.3	30,872	10.5	86.7	86.7
50 to 99 employees	43,843	3.3	21.5	21.5	15,316	5.2	91.9	91.9
100 to 249 employees	84,384	6.3	27.9	27.9	12,104	4.1	96.0	96.0
250 to 499 employees	67,899	5.1	32.9	32.9	4,763	1.6	97.6	97.6
500 or more employees	895,248	67.1	100.0	100.0	6,999	2.4	100.0	100.0
Manufacturers	797,924	59.8	59.8	100.0	72,892	24.7	24.7	100.0
no. employees unknown (3)	42,512	3.2	3.2	5.3	17,366	5.9	5.9	23.8
1 to 19 employees	8,149	0.6	3.8	6.3	23,133	7.8	13.7	55.6
20 to 49 employees	11,396	0.9	4.6	7.8	13,466	4.6	18.3	74.0
50 to 99 employees	15,184	1.1	5.8	9.7	7,736	2.6	20.9	84.6
100 to 249 employees	41,185	3.1	8.9	14.8	6,237	2.1	23.0	93.2
250 to 499 employees	43,449	3.3	12.1	20.3	2,310	0.8	23.8	96.4
500 or more employees	636,050	47.6	59.8	100.0	2,644	0.9	24.7	100.0
Wholesalers	296,563	22.2	22.2	100.0	99,269	33.7	33.7	100.0
no. employees unknown (3)	37,990	2.8	2.8	12.8	33,830	11.5	11.5	34.1
1 to 19 employees	50,249	3.8	6.6	29.8	47,261	16.0	27.5	81.7
20 to 49 employees	21,200	1.6	8.2	36.9	9,813	3.3	30.8	91.6
50 to 99 employees	17,660	1.3	9.5	42.9	3,958	1.3	32.2	95.6
100 to 249 employees	29,200	2.2	11.7	52.7	2,619	0.9	33.1	98.2
250 to 499 employees	16,380	1.2	12.9	58.2	928	0.3	33.4	99.1
500 or more employees	123,885	9.3	22.2	100.0	860	0.3	33.7	100.0
Other companies (4)	240,627	18.0	18.0	100.0	122,673	41.6	41.6	100.0
no. employees unknown (3)	41,268	3.1	3.1	17.2	66,228	22.5	22.5	54.0
1 to 19 employees	22,070	1.7	4.7	26.3	36,962	12.5	35.0	84.1
20 to 49 employees	8,908	0.7	5.4	30.0	7,593	2.6	37.6	90.3
50 to 99 employees	10,998	0.8	6.2	34.6	3,622	1.2	38.8	93.3
100 to 249 employees	13,999	1.0	7.3	40.4	3,248	1.1	39.9	95.9
250 to 499 employees	8,070	0.6	7.9	43.8	1,525	0.5	40.4	97.2
500 or more employees	135,313	10.1	18.0	100.0	3,495	1.2	41.6	100.0
Multiple location companies	1,017,441	76.2	76.2	100.0	27,323	9.3	9.3	100.0
no. employees unknown (3)	751	0.1	0.1	0.1	359	0.1	0.1	1.3
1 to 19 employees	4,219	0.3	0.4	0.5	2,445	0.8	1.0	10.3
20 to 49 employees	9,290	0.7	1.1	1.4	4,371	1.5	2.4	26.3
50 to 99 employees	15,251	1.1	2.2	2.9	4,450	1.5	3.9	42.5
100 to 249 employees	50,411	3.8	6.0	7.9	6,039	2.0	6.0	64.6
250 to 499 employees	53,664	4.0	10.0	13.1	3,438	1.2	7.2	77.2
500 or more employees	883,853	66.2	76.2	100.0	6,221	2.1	9.3	100.0
Manufacturers	690,947	51.8	51.8	100.0	9,849	3.3	3.3	100.0
no. employees unknown (3)	174	0.0	0.0	0.0	72	0.0	0.0	0.7
1 to 19 employees	157	0.0	0.0	0.0	291	0.1	0.1	3.7
20 to 49 employees	1,358	0.1	0.1	0.2	1,044	0.4	0.5	14.3
50 to 99 employees	4,380	0.3	0.5	0.9	1,667	0.6	1.0	31.2
100 to 249 employees	19,529	1.5	1.9	3.7	2,726	0.9	2.0	58.9
250 to 499 employees	36,674	2.7	4.7	9.0	1,610	0.5	2.5	75.2
500 or more employees	628,676	47.1	51.8	100.0	2,439	0.8	3.3	100.0
Wholesalers	171,318	12.8	12.8	100.0	8,222	2.8	2.8	100.0
no. employees unknown (3)	413	0.0	0.0	0.2	161	0.1	0.1	2.0
1 to 19 employees	2,885	0.2	0.2	1.9	1,248	0.4	0.5	17.1
20 to 49 employees	6,217	0.5	0.7	5.6	1,967	0.7	1.1	41.1
50 to 99 employees	6,680	0.5	1.2	9.5	1,616	0.5	1.7	60.7
100 to 249 employees	22,209	1.7	2.9	22.4	1,675	0.6	2.3	81.1
250 to 499 employees	10,967	0.8	3.7	28.8	750	0.3	2.5	90.2
500 or more employees	121,947	9.1	12.8	100.0	805	0.3	2.8	100.0

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Other companies (4)	155,175	11.6	11.6	100.0	9,252	3.1	3.1	100.0
no. employees unknown (3)	164	0.0	0.0	0.1	126	0.0	0.0	1.4
1 to 19 employees	1,178	0.1	0.1	0.9	906	0.3	0.4	11.2
20 to 49 employees	1,715	0.1	0.2	2.0	1,360	0.5	0.8	25.9
50 to 99 employees	4,191	0.3	0.5	4.7	1,167	0.4	1.2	38.5
100 to 249 employees	8,673	0.6	1.2	10.3	1,638	0.6	1.8	56.2
250 to 499 employees	6,024	0.5	1.6	14.1	1,078	0.4	2.1	67.8
500 or more employees	133,230	10.0	11.6	100.0	2,977	1.0	3.1	100.0
Single location companies	317,673	23.8	23.8	100.0	267,511	90.7	90.7	100.0
no. employees unknown (3)	121,018	9.1	9.1	38.1	117,065	39.7	39.7	43.8
1 to 19 employees	76,248	5.7	14.8	62.1	104,911	35.6	75.3	83.0
20 to 49 employees	32,213	2.4	17.2	72.2	26,501	9.0	84.3	92.9
50 to 99 employees	28,591	2.1	19.3	81.2	10,866	3.7	88.0	96.9
100 to 249 employees	33,972	2.5	21.9	91.9	6,065	2.1	90.0	99.2
250 to 499 employees	14,234	1.1	22.9	96.4	1,325	0.4	90.5	99.7
500 or more employees	11,395	0.9	23.8	100.0	778	0.3	90.7	100.0
Manufacturers	106,977	8.0	8.0	100.0	63,043	21.4	21.4	100.0
no. employees unknown (3)	42,338	3.2	3.2	39.6	17,294	5.9	5.9	27.4
1 to 19 employees	7,992	0.6	3.8	47.0	22,842	7.7	13.6	63.7
20 to 49 employees	10,038	0.8	4.5	56.4	12,422	4.2	17.8	83.4
50 to 99 employees	10,804	0.8	5.3	66.5	6,069	2.1	19.9	93.0
100 to 249 employees	21,656	1.6	7.0	86.8	3,511	1.2	21.1	98.6
250 to 499 employees	6,775	0.5	7.5	93.1	700	0.2	21.3	99.7
500 or more employees	7,374	0.6	8.0	100.0	205	0.1	21.4	100.0
Wholesalers	125,245	9.4	9.4	100.0	91,047	30.9	30.9	100.0
no. employees unknown (3)	37,577	2.8	2.8	30.0	33,669	11.4	11.4	37.0
1 to 19 employees	47,364	3.5	6.4	67.8	46,013	15.6	27.0	87.5
20 to 49 employees	14,982	1.1	7.5	79.8	7,846	2.7	29.7	96.1
50 to 99 employees	10,980	0.8	8.3	88.5	2,342	0.8	30.5	98.7
100 to 249 employees	6,991	0.5	8.8	94.1	944	0.3	30.8	99.7
250 to 499 employees	5,413	0.4	9.2	98.5	178	0.1	30.9	99.9
500 or more employees	1,938	0.1	9.4	100.0	55	0.0	30.9	100.0
Other companies (4)	85,452	6.4	6.4	100.0	113,421	38.5	38.5	100.0
no. employees unknown (3)	41,104	3.1	3.1	48.1	66,102	22.4	22.4	58.3
1 to 19 employees	20,893	1.6	4.6	72.6	36,056	12.2	34.6	90.1
20 to 49 employees	7,193	0.5	5.2	81.0	6,233	2.1	36.8	95.6
50 to 99 employees	6,807	0.5	5.7	88.9	2,455	0.8	37.6	97.7
100 to 249 employees	5,326	0.4	6.1	95.2	1,610	0.5	38.1	99.1
250 to 499 employees	2,046	0.2	6.2	97.6	447	0.2	38.3	99.5
500 or more employees	2,083	0.2	6.4	100.0	518	0.2	38.5	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.